



Industrie- und Handelskammer
Hannover

About us

The Hannover Chamber of Commerce and Industry (Hannover CCI) is the "one-stop-shop" for companies interested in foreign business and international trade contacts. Located in the city of Hanover, the capital of the Federal State of Niedersachsen, Hannover CCI with its more than 160 000 members is among the largest CCIs in Germany:

Hannover Chamber of Commerce and Industry

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Partner for your International Business



Hannover Chamber of Commerce and Industry – International Department

Our Services at a Glance

Know-how and Expertise

- about market size and market performance abroad
- about the economic, political and legal frameworks in foreign markets
- about common business strategies
- about business culture and local habits



Individual Consulting

- market potential of German products and services in specific foreign markets
- trade finance and export risks
- customs and trade restrictions
- delivery of goods and logistics
- suitable distribution channels



Establishing Contact

- to the network of the German Chambers abroad in 92 countries
- to institutions, trade organizations, technical specialists and entrepreneurs in foreign markets
- to the representatives and partners of the Federal State of Niedersachsen



Know-how Transfer

- technical seminars about export and import methods
- round-tables with international experts
- business delegations for entrepreneurs
- online newsletter



Customs and Trade Documentation

- information about export regulations and necessary trade documents
- information about tariff codes and incoterm rules
- issue of certificates of origin



New Opportunities in Foreign Markets

German companies are highly engaged in international business – many German products are popular abroad, many services very appreciated. Germany's model of foreign trade promotion makes a major contribution to their success on international markets. The Hannover Chamber of Commerce and Industry strives to support the whole scope of its members' international business activities.

For further information please see:
hannover.ihk.de/foreignmarkets

